

This is the compilation of questions for the FEMA PA Grant Management RFP with answers:

1. Under Proposal Requirements, Paragraph 3. Is the Board requesting cost plus fixed fee (CPFF) pricing as governed by the Federal Acquisition Regulations or are Time and Material labor rates acceptable? If the Board does require CPFF pricing then would GSA rates be acceptable, in lieu thereof, as they represent pre-negotiated best rates to Federal, State and Local governments?

We are asking for a fixed hourly fee.

2. We are wondering how the rate schedule plays into Ranking Criteria a. on Page 7 of the RFP?

The rates are incorporated into the ranking criteria because 44 CFR § 13.36(d)(3)(iv) says: "Awards will be made to the responsible firm whose proposal is most advantageous to the program, with price and other factors considered." 44 CFR § 13.36(d)(3)(v) adds: "The method, where price is not used as a selection factor, can only be used in procurement of A/E professional services. It cannot be used to purchase other types of services though A/E firms are a potential source to perform the proposed effort."

3. Please define why the 2010 Annual Financial Report is requested on Page 6, #6, and within the Ranking Criteria as item f. on Page 7.

The request for the objective criteria of a 2010 Annual Financial Report is based upon 44 CFR § 13.36(b)(8), which states "Grantees and subgrantees will make awards only to responsible contractors possessing the ability to perform successfully under the terms and conditions of a proposed procurement. Consideration will be given to such matters as contractor integrity, compliance with public policy, record of past performance, and financial and technical resources." The ranking criteria cite these required considerations.

This bid opening will take place at 11:30AM, August 31<sup>st</sup>, 2011